



eCATALOG PART

# **DIE VERTIKALEN MARKTPLÄTZE**

ERSCHLIESSEN VON NEUEN KUNDENPOTENTIALEN

# CADENAS Technologies AG CADENAS Group



**Company & Logo** 



Founded 1992 100 % privately owned Process chains (CADENAS hisp. chains)

**My Person** 

Jürgen Heimbach

**Employees** 



~ 300 worldwide

**Markets** 



Growth > 20 %

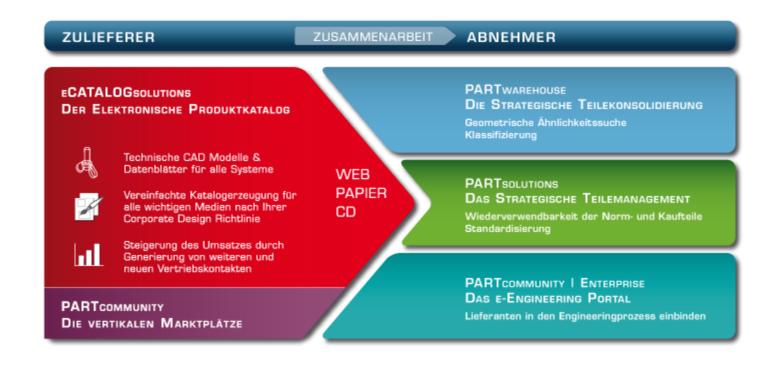
~ 350,000 Licenses and > 500 catalogs





# The CADENAS Product portfolio







- Login transfer
- Single Sign On solution
- Dynamic view per table line
- Search engine optimization
- New statistics and accounting tool
- Innvoations and improvements



- More and more manufacturers have their own webshops, where deeplinks refer to the CAD data from the PARTcommunity Portal of the manufacturer
- Currently a user, who wants to make use of both systems has to login separately in the manufacturer's webshop and on the PARTcommunity Portal.
- If the user is logged-in and changes to PARTcommunity with a deeplink, he has to sign-up again.
- This causes extremly high dissatisfaction, since many users don't know how to work with two systems.







# In order to prevent this, PARTcommunity offers two solutions:

- Login transfer:
   By means of two servlets users from the manufactuer's database can automatically be registered in PARTcommunity and when they select a deeplink they are automatically logged-in.
- Single Sign On (SSO):
   Connecting PARTcommunity to an SSO Server which the customer operates. Users from the manufactuer's database are automatically recorded and logged-in for PARTcommunity.





- The first step for login transfer is to enter user data into PARTcommunity
- User data is transmitted to PARTcommunity user data base by a servlet in an encrypted form. He is then only a user of the manufacturer's PARTcommunity Portal
- Since every manufacturer gets his own key, it can be excluded that users change or delete each other
- If the user data is changed it is transmitted via the servlet to PARTcommunity



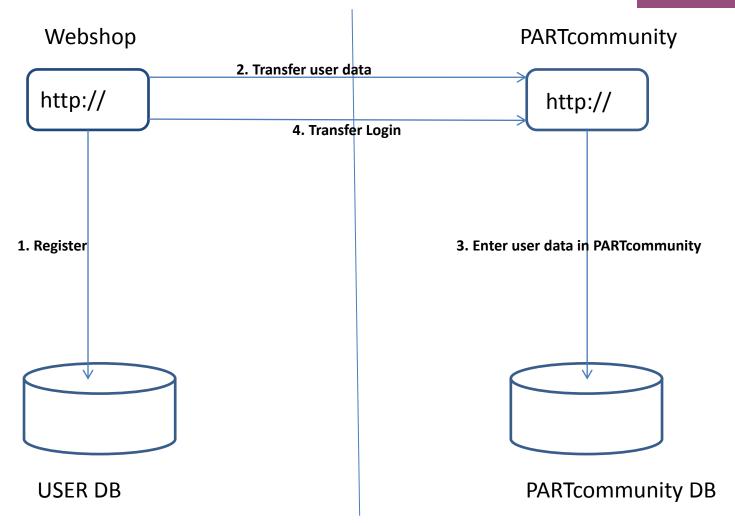


- To register a user automatically for PARTcommunity, the user name and password are automatically transmitted to PARTcommunity in an encrypted form
- This data can also be transmitted with PARTcommunity deeplinks
- The leading system is the manufacturer's data base, thus all changes of the user data have to be performed in this data base and then transferred to PARTcommunity





# eC/TALOG | PARTY







- No additional hardware necessary
- Low development effort, CADENAS provides complete Java and PHP examples
- Simply linking manufactuer webshop and PARTcommunity







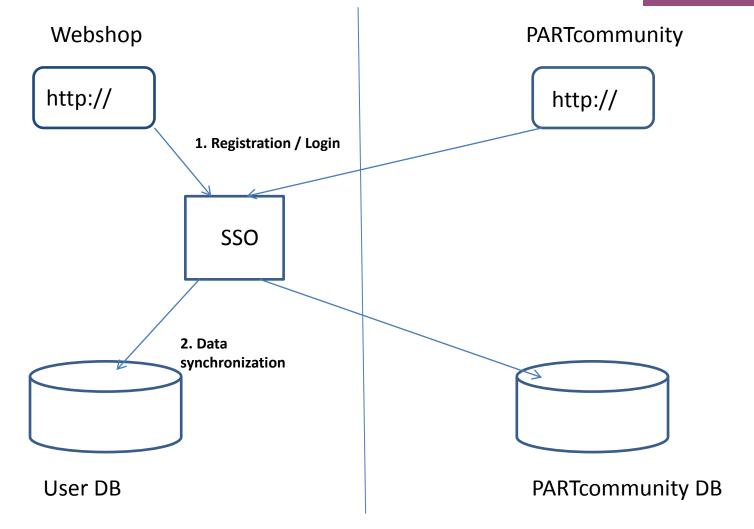
- Login transfer is only possible in one direction
- To avoid data inconsistency special settings have to be made in PARTcommunity
- It is possible to grant miscellaneous access to webshop users and standard PARTcommunity users, however it bears risks



- A SSO Server expands the principle of the login transfer
- A user doesn't login to the manufacturer's webshop or the PARTcommunity Portal, but logs-in to an SSO Server.
- Webshop and PARTcommunity query the SSO Server, if a user is allowed to login and if so it is checked whether he is already logged-in
- Thus it is sufficient to login to the system once, this login applies for all connected systems.











- Several systems can be connected to an SSO Server.
- Changes to the user data is automatically transferred to all connected systems
- Login to only one syste, applies for all connected systems
- Control users without further configuations in PARTcommunity





# eCATALOG | PARTY

- Additional hard and software effort
- High initial development effort





- So far there has always been a standard view for all lines when calling up part tables in in PARTcommunity
- To get the current view after choosing a line, a preview has to be generated
- Many users are not aware of this intermediate step
- Except the 3D view no other views have been updated





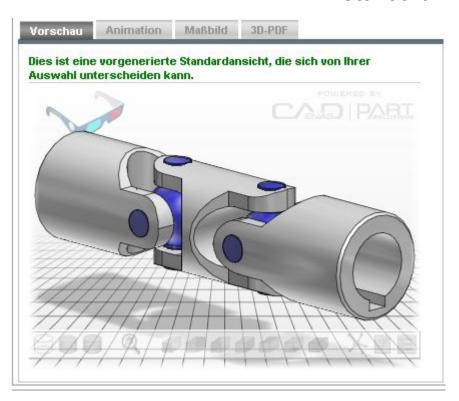
- For registered users a PARTcommunity Portal can be configurated in a way, that when selecting a table line the 3D view is automatically recalculated
- The same way all other views can be generated automatically (Dimensioning, animated GIF, 3D PDF)
- Nevertheless it is always possible to generate a preview of all previews anew

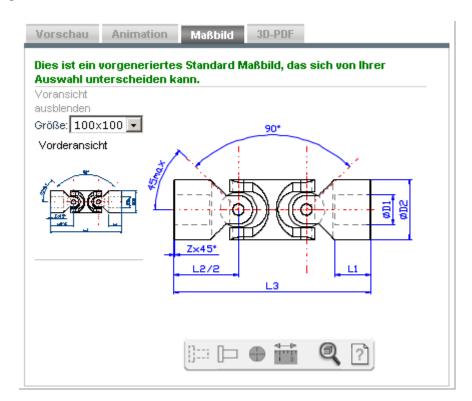






### **Standard Views**









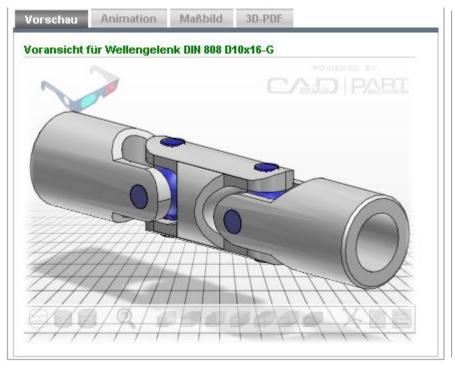
# **Dynamic views**Process

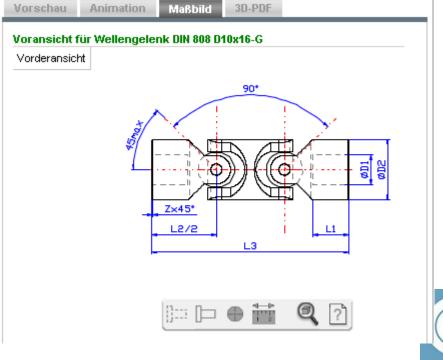
DIE VERTIKALEN

MARKTPLÄTZE

# **Dynamic previews**

			LINA Stückliste	Name
*	1	500	Wellengelenk DIN 808 D10x16-G	Wellengelenk DIN 808 D10x16-G
-	2	500	Wellengelenk DIN 808 D10xN10x16-G	Wellengelenk DIN 808 D10xN10x16-G
-	3	500	Wellengelenk DIN 808 DN10x10x16-G	Wellengelenk DIN 808 DN10x10x16-G





## Advantages

The user always has the current previews of the selected part

## Disadvantages

- Long waiting period when selecting a line, especially in case of more complex parts
- Higher data volume, thus higher costs for the operator depending on the payment model



- So far cookies were essential for PARTcommunity I.x. Thus PARTcommunity sites couldn't be browsed by robots, since they cannot evaluate cookies.
- PARTcommunity 2.0 can now be browsed sinced cookies are not essential.



# **Search engine optimization**Keywords and Description

- In PARTcommunity 2.0 you can define key words for search engines in different languages for each portal
- For each portal a description for search engines can be defined





# **Search engine optimization**Optimized links



- Directly after the portal link a description from the PARTsolutions catalog is attached for the product which is currently selected
- The text directly after the link is highly weighed by search engines thus they can directly locate.
- For example Balluff BUSM18, order code: BUS000W http://balluff.partcommunity.com/Balluff-Ultraschall-Sensoren-BUS-M18-BUS-M18





# Search engine optimization Example



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balluff BUS000W cad

Q.

### Suche

6 Ergebnisse (0,26 Sekunden)

#### Alles

Bilder

Maps

Videos

News

Shopping

Mehr

### Augsburg

Standort ändern

### Das Web

Seiten auf Deutsch Seiten aus Deutschland Übersetzte Seiten

### **Balluff CAD** Data Service

balluff.partcommunity.com/Balluff-Ultraschall-Sensoren-BUS-M18-...
2, CAD MODELL konfigurieren, BALLUFF BUS M18K0-NSXEP-060-EP00,3-GS92, BUS000W, BUS M18K0-NSXEP-060-EP00,3-GS92, 45487\_01, NPN ...
Sie haben diese Seite am 17.01.12 besucht.

# PARTeducation - The **CAD** standard parts portal for education parteducation.partcommunity.com/**Balluff**-Ultraschall-Sensoren-BUS...

2, CAD MODELL konfigurieren, BALLUFF BUS M18KO-NSXEP-060-EP00,3-GS92, BUS000W, BUS M18KO-NSXEP-060-EP00,3-GS92, 45487 01, NPN ...

### Balluff GmbH - sensors worldwide

www.balluff.com/Balluff/de/HomeChannel/de/

**Balluff** GmbH - über 50 Jahren Erfahrung in der Herstellung von Sensortechnik für die Industrie und Fabrikautomation.

### Balluff US - CAD Drawings - Cadenas Library

www.balluff.com/Balluff/us/.../CAD.../en/ - Diese Seite übersetzen

downloads. /. cad drawings. /. balluff us - cad drawings - cadenas library ... Configure and download. 2D and 3D files for Balluff products in CADENAS library.





- New statistic and accounting programmes use the PARTcommunity 2.0
   Technology
- This way it is possible to show administrators the statistics of the portal in an extra tab on the portal
- Only one page and one account is necessary
- Uniform control elements in all administrative programmes



- The statistics and accounting tool use the same database
- Transparent display of invoice items, it is easier to understand the invoice amount
- Precalculation of statistic diagrams that are often used, thus they can be displayed faster
- Data can be exported as csv or pss file
- Requests can be saved as templates and and quickly be used again





# Statistics and accounting Innovations



Statistic			
Statistic Search			
Туре	Catalogs		
O Orders	Filter: norm		
C Billing whole assembly	Available Catalogs 🔺	Select all	Selected Catalogs 🔺
C Billing files regular	norm_dev	Select	norm
C Billing files sent	norm_qa	Remove all	
Orders per day	norma	Kemove all	
Orders per month	norma_dev		
Orders per hour	norma_qa		
Orders per top user	normteilkatalog		
Orders per servertype			
C Order items per day			
Order items per month			
Order items per CAD system			
	«« « » »»		«« « » »»
Interval			
From: 01.01.2011 00:00			
To: 31.12.2011 23:59			
Go Cancel			





## Statistics and accounting **Innovations**

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### Statistic

Statistic Search Order items per month

### **Parameters**

Order items per month Type:

Interval: 01.01.2011 00:00 - 31.12.2011 23:59

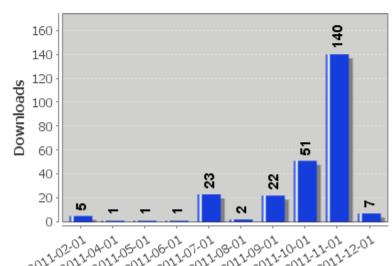
Catalogs: norm (1)

#### Actions

+ Save as template

■ Export

### Order items per month



Month

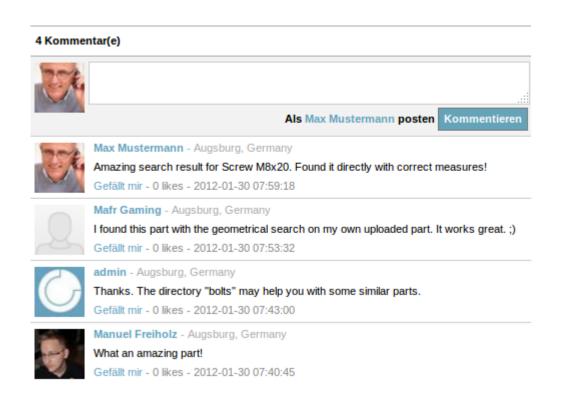






### Comment function for parts

 For users it will be possible to comment on parts. These comments can be managed via the social engine of CADENAS or via Facebook









- New layout, so the portal can be completely integrated into another site
  - This way the CAD download portal can be integrated into the homepage of the manufacturer, for example, but also on other websites like Facebook







## Similarity display of geometric search

 The search results of the geometric 3D and 2D search are supplemented with a percentage indicator which shows the similarity between the basic part and the found parts. Thus it is easier to find a matching part.

SF.	86%	KS D 3503 - T-Beams - Norm -
8	86%	DIN 5532 - Rohrschellen aus Aluminium-Knetlegierung, einlaschig, mit Anz - Norm -
¥	86%	DIN 1024 T - Warmgewalzter rundkantiger T-Stahl, Form T - Norm -
Ø	85%	DIN 649 - T-Nuten für Hammerschrauben - Norm -
Į	85%	KS F 4603 - SHK H-Beams - Norm -
0	85%	DIN 5517-1 - Halbzeug für Schienenfahrzeuge, Profile, Stangen, Rohre un - Norm -
•	85%	DIN 1017-2 - Warmgewalzter Flachstahl für besondere Verwendung, Blat - Norm -
*	85%	QQ-A-200/5 (ALLOY 5086-H112) Tees - Aluminum Extruded Shapes - Norm -
4	85%	QQ-A-200/7 (ALLOY 5456-H311) Tees - Aluminum Extruded Shapes - Norm -







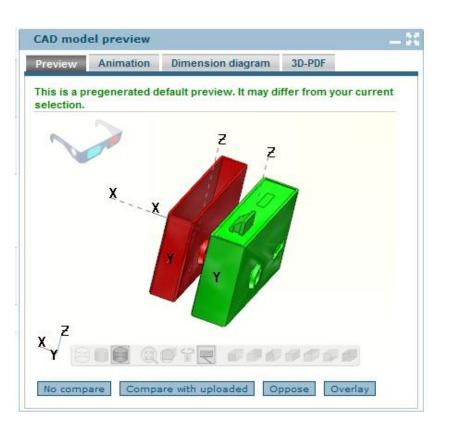
## Graphical comparison of the geometric search

- The geometric 3D search enables you to compare basic parts with the search results of the 3D viewer
- A customer can find similar parts by means of available CAD geometry, for example search for spare parts
- Moreover the part can be searched at different manufacturers => who supplies what





	73%	AMF 140K - Narrow lock case, empty AMF - ANDREAS MAIER GMBH & CO KG	Compare
Part.	72%	AMF 6351 - Parallel stop AMF - ANDREAS MAIER GMBH & CO KG	Compare











### New 3D viewer based on WebGL

- The current 3D viewers have to be installed on the computer of the user
- In many companies this is not possible without administration rights
- WebGL is a new programming interface for webbrowser based on OpenGL
- WebGL offers a simple 3D viewer which can be operated in many browsers without installation





- Lately there have been many stability and performance troubles on the new PARTcommunity
- This is due to the new and very complex architecture of PARTcommunity
   2.0 and the PARTsolutions V9 chore
- To handle this problem the development of new functions has been postponed for now
- The improvement of stability and performance of the web platform has the highest priority in all departments





- Meetings on a regular basis with targeted measures between all departments
- Construction of a complex test environmend to comprehend and mend existing problems
- Development of hardware infrastructure to reach a higher failsafe performance







- More clients are installed to generate previews and CAD data
- New ProE clients
- Foru new NX clients
- More clients to calculate neutral formats







- Live Support on the main portals to get closer to the customer
- Satisfaction surveys and improvement suggestions on a regular basis









# Thank you for your attention

**QUESTIONS?** 

FEEDBACK?

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